

From: HOME SYS-MCT-LYNCRARCH [/O=STATEFARM/OU=EXTERNAL
(FYDIBOHF25SPDLT)/CN=RECIPIENTS/CN=A6FB63A0115C428C8D0BAD6604AE1CB1]
Sent: 7/1/2020 6:31:03 PM
To: Greg Robinson [greg.robinson.l420@statefarm.com]; Nicole Manduca [nicole.manduca.lok2@statefarm.com]
BCC: greg.robinson.l420@statefarm.com; nicole.manduca.lok2@statefarm.com
Subject: SendLyncArchivingDataToHadoop

Transcript for instant messaging (IM) session: Conversation between greg.robinson.l420@statefarm.com and nicole.manduca.lok2@statefarm.com

greg.robinson.l420@statefarm.com [2020-06-29 15:33:28 (UTC)]:

So they will provide a claim listing?

nicole.manduca.lok2@statefarm.com [2020-06-29 15:33:40 (UTC)]:

Yes

greg.robinson.l420@statefarm.com [2020-06-29 15:34:08 (UTC)]:

Just need to understand that second piece around the opportunity

nicole.manduca.lok2@statefarm.com [2020-06-29 15:34:46 (UTC)]:

Here's where my head goes.....

nicole.manduca.lok2@statefarm.com [2020-06-29 15:36:29 (UTC)]:

If in fact Full Roof Replacements is our biggest bucket of opportunity, we think our best option is to first focus on small hail/light wind. With that focus, we would best benefit by having an easy way to track small hail/light wind and correspond to FRR. This gets to the data point we need to automate. Right now, we will have to use 'key word' searches in ECS to match the hail size/wind speed with the Payment Code of TR, PRR, etc.

nicole.manduca.lok2@statefarm.com [2020-06-29 15:37:12 (UTC)]:

Can you hop on a call with me briefly after this wraps?

EXHIBIT

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